



Your comprehensive guide to our participating vendors

Ingram Micro Cloud provides an end-to-end portfolio of cloud services targeting the business needs of SMBs and enterprises worldwide, delivering a one-stop shop for all cloud-related needs.

Our portfolio encompasses Ingram Micro Cloud Suites and cloud services from more than 200 market-leading cloud vendors.

Top-tier solutions

Before we add a thirdparty solution to our portfolio, it goes through Ingram Micro's vetting process, which includes reviews of product maturity, track records, vendor history and stability and more.

Solutions categories:



Platforms: Partners can choose from six platforms to monetize and manage cloud services, ranging from simple to fully customizable. Purchase and provision cloud services immediately using our Cloud Marketplace, sell through your own website using our pre-built, integrated e-commerce store or build your own.



Cloud-Management Services: Includes remote monitoring and management [RMM], remote infrastructure management [RIM], mobile device management [MDM], help desk and other key IT service management solutions needed to run a cloud or MSP business.



Communication and collaboration: Includes hosted email, conferencing, messaging and file sharing, as well as data and voice services such as VoIP and broadband internet connectivity.



Infrastructure: Includes data center, network and virtualization services that provide your customers with laaS (e.g., compute, storage, public and private clouds, disaster recovery, virtual desktop infrastructure [VDI], web hosting).



Business applications: Includes SaaS solutions for business automation, business intelligence, business services, document management, human resources management, healthcare and productivity.



Security: Includes network and email protection, web filtering, log management, single sign-on and much more to help guard businesses against both external intrusions and unsafe employee behavior from within.

Platform

Cloud Platforms	Cloud Marketplace	
	Cloud Referral Program	
	Cloud Store	
	Ensim Automation Suite	
	Odin Automation Premium	

Cloud-management services

Business	IDSync Billing Suite for Autotask*	
applications integration	IDSync Billing Suite for ConnectWise*	*
integration	Autotask Endpoint Manager	
	AVG Managed Workplace RMM	
	ConnectWise Automate RMM	*
	N-able Central Remote Monitoring	*
	Vistara ITOP (IT Operation Portal)	*
Device management	AVG SSO/Mobile Device Management	*
management	ConnectWise Automate Maas 360	*
	Microsoft EMS (Enterprise Mobility Suite)*	- +
	Microsoft Intune*	*
	N-able Mobile Manager	*
	ConnectWise Control	*
IT service management	LiveVHD Service Desk	*
	AVG Help Desk	- +
	Ingram Micro Service Desk*	-
	IDSync Identity and Access Management*	- +
	IDSync ConnectWise Billing Integration for Odin*	
	NetEnrich Remote Managed Services	
	Vistara Lifecycle Management	99
	Corent SurPaaS MaaS	00
	AVG NOC DOC	*
	BitTitan HealthCheck for Microsoft Azure*	*
	BitTitan MSP Complete*	*
	BitTitan Migration Wiz and Deployment Pro*	*
	LiveVHD Network Operations Center (NOC)	- +
	NetEnrich Remote Managed Services	*
Professional	Ingram Micro Professional & Training Services	
services	MaaXcloud IT Services by Mural*	100
Training	Ingram Micro Training	
services	MaaXcloud Training Services*	*

Communication and collaboration

DropBox Enterprise DropBox Business* DropBox Education IBM Connections* Intermedia SecuriSync* Microsoft Office 365 OneDrive for Business* Nomadesk Business File Sharing and Synchronization*			
DropBox Education IBM Connections* Intermedia SecuriSync* Microsoft Office 365 OneDrive for Business* Nomadesk Business File Sharing	Collaboration	DropBox Enterprise	
IBM Connections* Intermedia SecuriSync* Microsoft Office 365 OneDrive for Business* Nomadesk Business File Sharing		DropBox Business*	
Collaboration Intermedia SecuriSync* Microsoft Office 365 OneDrive for Business* Nomadesk Business File Sharing		DropBox Education	*
Collaboration Microsoft Office 365 OneDrive for Business* Nomadesk Business File Sharing		IBM Connections*	
Nomadesk Business File Sharing		Intermedia SecuriSync*	80
		Microsoft Office 365 OneDrive for Business*	*
			*
Broadsoft		Broadsoft	90
Cisco Spark*		Cisco Spark*	
Cisco WebEx Cloud*		Cisco WebEx Cloud*	

Communication and collaboration (continued)

	Intermedia Hosted PBX	00
	Microsoft Office 365 Skype for Business Online*	99
	PGi iMeet	*
	RingCentral Office*	*
	8x8 Virtual Office	100
Collaboration	ShorTel Sky	00
	MS SharePoint Hosted by Ingram Micro	00
	Intermedia MS SharePoint	*
	Microsoft Office 365 SharePoint Online*	*
	SherWeb MS SharePoint	*
	Intermedia Archiving*	*
	Vertias EV Cloud	*
Hosted	AVG Email Archive	*
	AVG Encryption	*
	Intermedia Hosted Email Archiving	*
	Reflexion Archiving, Discovery and Recovery (RADAR) and RADAR Lite	
	Cisco HCS	00
	Intermedia Policy-based Encryption*	-
	Microsoft Azure RMS (Rights Management Services)*	*
	Trend Micro Hosted Email Security	00
Hosted email	Reflexion Total Control (RTC) Encryption	*
nosteu eman	SherWeb End-to-End Encryption	*
	MS Hosted Exchange by Ingram Micro*	*
	Intermedia MS Hosted Exchange Server	- +
	IBM Verse*	99
	Microsoft Office 365 Exchange Online*	*
	SherWeb MS Hosted Exchange Server	
	SkyKick Migration Suite	
	MS Lync Hosted by Ingram Micro	99
	MS Lync Hosted by Ingram Micro Intermedia MS Lync	
	Intermedia MS Lync	
	Intermedia MS Lync Microsoft Office 365 Skype for Business Online*	
	Intermedia MS Lync Microsoft Office 365 Skype for Business Online* SherWeb MS Lync	+ + + + + + + + + +
	Intermedia MS Lync Microsoft Office 365 Skype for Business Online* SherWeb MS Lync IBM BlueMix Content Delivery Network (CDN) Microsoft Azure Media and	= + = + = +
	Intermedia MS Lync Microsoft Office 365 Skype for Business Online* SherWeb MS Lync IBM BlueMix Content Delivery Network (CDN) Microsoft Azure Media and Content Delivery Network (CDN)	
Communication	Intermedia MS Lync Microsoft Office 365 Skype for Business Online* SherWeb MS Lync IBM BlueMix Content Delivery Network (CDN) Microsoft Azure Media and Content Delivery Network (CDN) 8x8 Virtual Contact Center	
Communication	Intermedia MS Lync Microsoft Office 365 Skype for Business Online* SherWeb MS Lync IBM BlueMix Content Delivery Network (CDN) Microsoft Azure Media and Content Delivery Network (CDN) 8x8 Virtual Contact Center Broadsoft	
Communication	Intermedia MS Lync Microsoft Office 365 Skype for Business Online* SherWeb MS Lync IBM BlueMix Content Delivery Network (CDN) Microsoft Azure Media and Content Delivery Network (CDN) 8x8 Virtual Contact Center Broadsoft Cisco WebEx*	
Communication	Intermedia MS Lync Microsoft Office 365 Skype for Business Online* SherWeb MS Lync IBM BlueMix Content Delivery Network (CDN) Microsoft Azure Media and Content Delivery Network (CDN) 8x8 Virtual Contact Center Broadsoft Cisco WebEx* Cisco HCS	
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^{*}Fully automated on Cloud Marketplace

Infrastructure

	Ecwid Online Store*	80
Infrastructure		
	Yola Web Business Builder* HPE Cloud Managed IT	99
	Dropsuite Website and Database Backup	
	Service by Dropsuite*	-
Medical	Microsoft Azure Active Directory*	
	Amazon Simple Storage Service (S3), Storage Gateway, Glacier, Elastic Block Store (EBS)	00
	IBM BlueMix Object, NAS and SAN Storage	
	Microsoft Office Azure Storage*	
	Axcient Data Backup, Business Continuity and Disaster Recovery	
	Intermedia SecuriSync*	
	Acronis Backup Cloud*	
	IBM BlueMix SCSI and Disk-to-Disk Backup	
	Microsoft Azure Backup*	
	Microsoft Office 365 OneDrive*	
	SherWeb SkyNox Online Backup and Recovery	
	Skykick 365 Backup for Exchange, SharePoint and Onedrive	
	LiveVault Classic, Enterprise and Mobile Cloud Backup and Recovery	
Data center	Amazon Relational Database Service (RDS), DynamoDB, Redshift	90
	VMware Disaster Recovery as a Service (DRaaS)	99
	Acronis Disaster Recovery Service	
	Axcient Data Backup, Business Continuity and Disaster Recovery	
	Amazon Elastic Compute Cloud (EC2) and workspaces	99
	Amazon WorkSpaces	99
	dinCloud Hosted Virtual Server (dinServer)	99
	dinCloud Hosted Virtual Desktop (dinHVD)	99
	IBM BlueMix Bare Metal, Virtual and Fully Managed Servers*	
	IBM Private Cloud Delivery Partner Services (PCDPS)	90
	Ingram Micro Cloud Suite: Virtual Machines (VM)*	
	Ingram Micro Cloud Suite: Virtual Private Servers (VPS)*	
	Intermedia Cloud Server	
	Microsoft Office Azure Virtual Machines*	
	SherWeb SkyNox Online Backup and Recovery	
	VMware Horizon Desktop as a Service (HDaaS)	99
	VMWare vCloud Air	99
	365 Data Center and Colocation Services	99
	CyrusOne Data Center and Colocation Services	90
	Ingram Micro Suite: Web Hosting*	
	Microsoft Office Azure Web Hosting*	

Security

Identity	AVG Single Sign-Oon	
and access management	Intermedia AppID*	
	Microsoft Azure Active Directory*	*
	Trend Micro Cloud App Security for Office 365 (TMACS)*	
	Microsoft EMS (Enterprise Mobility Suite)*	
	Microsoft Azure RMS (Rights Management Services)*	*
	AVG, Antispam, Archive, Email Encryption	*
	DeliverySlip Secure Messaging*	*
Email security	ESET Mail Security for Microsoft Exchange*	*
	Intermedia Email Archiving and Encryption*	
	Proofpoint Essentials	*
	Reflexion Total Control (RTC)	*
	Rmail Registered Email Service*	90
	Symantec.cloud Message Labs	
	Trend Micro Hosted Email Security*	800
	AVG CloudCare Content Filtering	
	Awareness Technologies Complete Insider Threat Prevention	- *
Network security	ESET Endpoint Antivirus for Microsoft Windows*	*
	ESET Endpoint Security for Microsoft Windows*	*
	ESET Endpoint Antivirus for Mac OS	
	ESET Endpoint Security for Mac OS*	
	ESET Endpoint Antivirus for Linux*	
	Norton Security User for Professionals*	90
	Symantec Endpoint Protection Cloud	*
	Trend Micro Worry-Free Business Security Services*	
	Alert Logic Threat Manager	*
	IBM Managed Intrusion Protection	90
	Alert Logic Web Security Manager	*
	Cisco Cloudlock	*
	Cisco Umbrella	*
	AVG CloudCare AntiVirus	*
	ESET File Security for Microsoft Windows Server*	*
	IBM Edge	*
	Sitelock Website Security*	
	Trend Micro Deep Security	90
	Alert Logic Log Manager	
Security management	IBM Hosted Security Information and Event Management Service	- *
	IBM MaaS360 Mobile Device Management and Security	
	NetEnrich Security Services	
	IBM Managed Firewall Services	
Services	IBM Edge Delivery Services	
	IBM Managed Security Services	

Business applications

Accounting	Microsoft Dynamics 365 for Financials*	
Business automation	Autotask, The Complete IT Business Management Solution	= 1+1
	ConnectWise Manage IT Business Automation	
	ConnectWise Sell Quote and Proposal Automation Platfrom	==1+1
Document	Adobe Sign	100
management	DocuSign E-Signature*	
Productivity	New Day at Work Workspace 365*	
	Microsoft Dynamics 365 for Business and Enterprise	
	Lawtoolbox.com, Inc.*	90
	Dun & Bradstreet Hoovers Business Package	
	Dun & Bradstreet Hoovers Business Solutions	00
	Microsoft Azure Data and Analytics	100
Email backup	Dropsuite Email Backup and Archiving	
	Acronis Backup for O365*	
Development	Amazon Elastic Beanstalk	
	IBM BlueMix Message Queue, Email Delivery and Digital Transcoding	
	Microsoft Azure Application Development Platform	

^{*}Fully automated on Cloud Marketplace

Start today

To learn more about how you can build a monthly recurring revenue stream by delivering cloud solutions to your clients, contact our cloud-dedicated team today.

U.S. partners contact:

Cloud.L&D@ingrammicro.com (800) 705-7057

When prompted, please enter in your Ingram Micro Account Number to be routed to your cloud representative.

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