

YOUR WEEK AT A GLANCE

Celebrating HOME

WEEK OF MARCH 23 - 29, 2015

Penny's MARCH CHALLENGE

Sell 1 piece of our Sapphire Celebrations Cookware and receive a copy of Penny's Top 10 Favorite Recipes. This Recipe book will only be available through this promotion.



HOSTESS

Good, Better, BEST!

Book more parties than ever with this hostess favorite in March!

See flier for complete details.

QuickSearch **MHP**



CUSTOMER

Cookware and Candlelight Sale

These exceptional values are the recipe for your March success!

QuickSearch **MCP**



You can find additional details and supporting information for all the **QuickSearch Words** in Your Home Office – Just search the specific word.
(QuickSearch Words are bold and underlined.)

IMPORTANT NEWS AND NOTICES

Cookware Sales are OVER the TOP! Are YOU Celebrating?

As of March 22, we have already **exceeded** our March sales goal for Sapphire Celebrations Cookware. Congratulations to the Designers who have accepted Penny's Challenge and have sold at least 1 piece of Sapphire Celebrations Cookware in March. Orders have already been submitted for **1,590*** of our 1,500 goal of cookware sold. Don't miss your exclusive opportunity to receive **Penny's Top 10 Favorite Recipes** available only through Penny's Challenge in March! *As of end of day, Sunday, March 22, 2015.

Smart Start - Ensure the Future for Recruits And Yourself!

Statistics show that Designers who achieve Smart Start have **8 times greater PV** over the life of the Designers who did not complete the program! New Designers and their sponsors will each receive a \$50 Awards Certificate when the new Designer sells \$800 in each of their first three full months. That's a possible total of \$150 in Awards Certificates for BOTH the New Designer and sponsor PLUS the new Designer receives a kit refund and name tag when all 3 steps of the program are completed! QuickSearch **SMART** for all the details!

TWO Great Ways for your Recruits to Join in March/April!

Recruit with the beautiful \$99 Opportunity Kit (80088) or the popular \$39 Ooh La Lamp® Kit (80092) in March and April. Present the benefits of LookBooks, Designer Dollars and one of these beautiful kits to add more recruits to your team than ever before. 2015 WORKS for you! QuickSearch **OK** and **39K**.

FREE LookBook in Every Order Shipped!

Repeat sales are coming your way! Celebrating Home is including a free LookBook in every order shipped from our warehouse. Just at the moment your customers unpack their shipment and are thrilled with our product quality, they will have a beautiful LookBook in hand to browse and select additional items. Be sure to follow up with your customers after they have received their orders and find out which fabulous products they want next! *Tip — Make a note of orders that naturally generate follow up sales: Ooh La Lamps® and aroma crystals, night lights and fragrance gels, candle holders and candles, framed art and sconces, coordinating décor collections, Sapphire Celebrations Cookware.*

Online Art Gallery!

Additional Framed Art options are available to you and your customers. Just visit **celebratinghome.com** and click on the **Online Art Gallery** image to see the available merchandise. Check Designer Connection for an Online Art Gallery image that you can share on social media to alert your customers to this opportunity. QuickSearch **OAG**.

DINNERWARE SALE — While Quantities Last

Dinnerware is on sale while quantities last. The remaining inventory will be sold on a first come, first served basis, with limit of 5 per SKU per order. When Dinnerware items sell out, OSCs will not be issued. Check the Inventory Update Report in Your Home Office under Reports for the latest information.

TODAY'S MENU Video Series: Cookware Fun to Share!

Don't miss all the Sapphire Celebrations Cookware fun in our **Today's Menu Video Series**. These videos are a great way to showcase the quality and performance of our chef's grade cookware and the recipes featured are absolutely delicious! Share the videos with your customers and get everyone excited about Sapphire Celebrations Cookware. Check last week's emails to easily share each video or QuickSearch **MENU** in Designer Connection for the complete series.

Register for Summer Celebrations 2015!

Register today to attend one (or both) Summer Celebrations: June 19 - 20 at the Mirage Hotel in Las Vegas, NV; July 10 - 11 at the Indianapolis Convention Center in Indianapolis, IN. Only \$50 for weekend fun with training, idea sharing and great product information. For Online Registration, schedule and complete details QuickSearch **SC15** in Designer Connection.



REGISTER TODAY

SEE PRAYER CORNER AND RECOGNITION ON THE FOLLOWING PAGE

Have you thought about... **Starting Out Right / Taking a Fresh Look?**

We're thrilled with the number of New Designers who have recently joined our Celebrating Home family. Penny and Steve, along with the entire Home Office staff, are committed to providing the best tools and training to help each Designer maximize personal income and achieve quick and progressive business growth. Even long established, successful Designers can benefit by taking a fresh look at all the opportunities and tools available. Visit **YOUR HOME OFFICE** and click on the **NEW DESIGNER TRAINING** button for great information and tips to grow your business.

Find out all the facts and see great illustrations throughout all 8 **NEW DESIGNER TRAINING** sections:

- **#1** — How to navigate through Designer Connection and download resources
- **#2** — All about LookBooks, AutoShip and Treasure Chest
- **#3** — Maximizing earnings through Smart Start and Designer Dollars
- **#4** — Your Home Office overview
- **#5** — All about Payment Options, including ACH; Earnings and Payment Summaries; Online Tool Kit
- **#6** — Understanding Order Types and Out of Stock Certificates (OSC)
- **#7** — How to complete a Replacement/Exchange form
- **#8** — Valuable Reports to manage your business

NEW DESIGNER TRAINING

WEEKLY RECOGNITION

March 16 - 22, 2015

Sales*	Total
1. Laura Shaw, Director (OH)	\$3,633
2. Graciela Reyna, Double Diamond Director (TX)	\$3,527
3. Tamera Holmes, Diamond Director (AR)	\$3,308
4. Lavonna Wawrzynski, Director (IN)	\$2,779
5. Kristine Perfect, Director (KS)	\$2,586

Recruiting**	Recruits
1. Mari Guzmán, Senior Designer (MI)	3
2. Deborah Bland, Designer (MS)	2
2. María Castañeda, Designer (KY)	2
2. Tonya Giesbers, Diamond Director (UT)	2
2. Nancy Lewis, Senior Designer (PA)	2
2. Melissa Loyd, Designer (IL)	2
2. Cheryl & David Marrant, Diamond Director (MO)	2
2. George & Crystal Miles, Senior Designer (PA)	2
2. Dawn Mulvey, Director (MA)	2
2. Lorna Rivera, Double Diamond Director (PR)	2
2. Darlene Yoder, Double Diamond Director (GA)	2

Fundraising PV	Total
1. Maxine Lee, Director (GA)	\$4,267
2. Connie Smith, Director (AL)	\$2,990
3. Jean Goldsby, Designer (MO)	\$2,451
4. Nancy C. White, Designer (MS)	\$2,298
5. Tanya Lea Grant, Designer (ND)	\$2,028

Designer Dollars	Total
1. Tonya Giesbers, Diamond Director (UT)	\$238.64
2. Joni Barrow, Designer (MD)	\$235.49
3. Lynn Hensey, Designer (DE)	\$193.99
4. María Contreras, Designer (FL)	\$160.13
5. Veronica Delarosa, Designer (TX)	\$158.19

*Non-fundraising PV **Minimum of 2 recruits • ***in Designer Dollars certificates

PRAYER CORNER

Be joyful in hope, patient in affliction, faithful in prayer. Romans 12:12 (NIV)

Marvalee Ulrich - undergoing cancer treatment
Misti Hathcock - husband's parents' home lost by fire
Trisha Hunter - in the loss of her cousin
Becky Bell - in the loss of her father
Lora Sierra - in the loss of her brother
Kerri Glass - in the loss of her daughter's mother-in-law
Trisha Larson - son, Cam, recovering from surgery
Gloria Hickox - brother hospitalized
Skipper Powell - son, Charlie, recovering from transplant surgery
Nancy Baker - sister-in-law, Brenda, undergoing cancer treatment
Arnulfo Esquivel - friend, Adela Vazquez, diagnosed with Multiple Sclerosis
Ashley Watson - in the loss of her grandfather
Sandra Rubio - undergoing cancer treatment

2 GREAT WAYS to JOIN

EARN 50% or MORE
in COMMISSIONS AND MERCHANDISE ON ALL ELIGIBLE ORDERS!

25% Commissions PLUS BONUSES

PLUS DESIGNER DOLLARS

MULTIPLE WAYS TO SELL:

ONE-ON-ONE • HOME PARTIES • GROUPS

Both \$99 and \$39 Kits include LookBooks and Order Forms.

RECRUIT

80088 \$99 Opportunity Kit
 80092 \$39 Ooh La Lamp® Kit

Both \$99 and \$39 Kits include LookBooks and Order Forms.

CELEBRATE COOKWARE SALES IN MARCH!

Penny challenges you to sell 1 piece of our Sapphire Celebrations Cookware in March.

Accept the challenge and receive **Penny's Top 10 Favorite Recipes**. This Recipe book will only be available through this promotion.

Visit Your Home Office and Click on the "This Month's Focus" button for all you need to meet my challenge!

DESIGNER DOLLARS

\$64,147.67 DESIGNER DOLLARS
 earned by 2,386 Designers March 1 - 22!

REGISTER NOW
 FOR
SUMMER 2015
 TWO SUMMER CELEBRATIONS!

JUNE 19 - 20
 Las Vegas, NV at the Mirage Hotel

JULY 10 - 11
 Indianapolis, IN at the Indianapolis Convention Center

GET CONNECTED



Let's Get Social – Stay in the know with creative content including recipes, product picks, decorating ideas and maybe some exclusive Sales!