

AUBURN ADVANTAGE

a membership publication of the Auburn Chamber of Commerce



MISSION STATEMENT:

The Auburn Chamber provides resources and leadership to strengthen the Auburn business community and create a thriving business environment.

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If you would like to submit content for the Auburn Advantage, contact Jennifer Fincher at (334) 887-7011 or jdodson@auburnchamber.com.

Auburn Businesses are OPEN to EVERYBODY



Lolly Steiner

Over the past several months, a handful of attorneys from outside the Auburn/ Opelika area, claiming to represent disabled clients, have targeted local businesses and threatened federal lawsuits for

noncompliance with the Americans with Disabilities Act (ADA). The notification letters to the businesses not only threatened litigation, but also required the businesses to pay a settlement fee to the attorney. In an effort to assist and support our members, the Auburn Chamber recently hosted two informational meetings to clear confusion and, hopefully, reduce unnecessary lawsuits.

The first meeting was held to hear feedback from business owners and assess the situation. Local and state officials also attended the meeting with the goal of gathering information. Once the scope of the problem was clear, the board quickly communicated the growing concern to our federal delegation on behalf of our members.

The second meeting held at the chamber was an "all call" to our members—and not-yet members—to join the board and staff for a presentation from Dennis Miles, a well-known ADA design specialist. Two local attorneys also joined the panel to offer legal guidance. Moderated by our past chair, Alex Muncie, and current chairman of the board, Joe Donaldson, the thorough and informative meeting offered our members the chance to better understand the complexities of the ADA statute. It was obvious from the dialogue that the most important issue for each business was to do what was needed to bring their place of business into compliance. No business who received a complaint letter had the intent of denying access to any patron.

Business owners in attendance shared initial estimates for the work necessary to bring their businesses into compliance. Figures ranged from \$1,000 to \$50,000. There is no doubt this expense was not in the small business owners' current budgets, nor was the \$5,000 settlement fee being charged by the attorneys on behalf of their clients. While most businesses are eager to correct any problems, this unfortunate threat of federal lawsuits and settlement fees creates animosity and leaves the small business owners with suspicion and mistrust. The ADA was designed to give the disabled full access to businesses, but a handful of attorneys have made the regulations a tool for their own unethical practices.

Every Auburn business member should have received an email from us this week requesting data to be shared with our legislators. Our aim is not to change the law, but rather to make compliance simpler and less cost prohibitive. If your business has been affected, please respond so that we can bring a collective message to our state and federal officials.

The business owners and citizens of Auburn both deserve respect and understanding as we work through this situation together.

Loffy Steiner President

ADDITIONAL RESOURCES:

www.ada.gov

www.ada.gov/regs2010/smallbusiness/smallbusprimer2010.pdf

Checklist for Readily Achievable Barrier Removal http://www.adachecklist.org/doc/fullchecklist/ ada-checklist.pdf

2010 ADA Standards for Accessible Design

http://www.ada.gov/regs2010/2010ADAStandards/2010ADAStandards_prt.pdf





APRIL 2014

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MAY 2014

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Home Health Care

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Insurance

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Architect

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MAMA MOCHA'S COFFEE ROASTERY

Coffee Shop, Retail Store

Sarah Gill

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www.mamamochas.com

sarah@mamamochas.com

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Ruthelise Anderson

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www.exclusivecruiseplanners.com

reanderson@cruiseplanners.com

THE HOUND

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MOE'S SOUTHWEST GRILL

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MOUNTAIN HIGH OUTFITTERS

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Engineers 778 N. Dean Road, Suite 200A (334) 466-9431 www.cdge.com



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Housing Development/Apartments 1330 Shug Jordan Pkwy. www.thebennettgrp.net/projects/ shepards-cove/



BAY LIMOUSINE SERVICE

Limo Service 3016 Highway 14, Suite 101 (334) 740-2920 www.baylimousineservice.com

The Arms of the Business Community

The Auburn Chamber is often the voice of the business community, but sometimes it also serves as the arms, reaching out to those in need.

After the April 29 tornados touched down in Lee County and destroyed the homes of nearly 50 families, the Lee County United Way set up a center inside the Crawford Baptist Church to organize volunteers and send them to the hardest hit areas. That weekend, the Auburn Chamber delivered

a full BBQ lunch for the 200 volunteers working to help the victims. Despite the busy graduation weekend, the business community answered the call for help and three local BBQ restaurants made the food order a priority.

Many thanks to those who volunteered their time and the businesses who were generous with their resources. Our village takes a village!

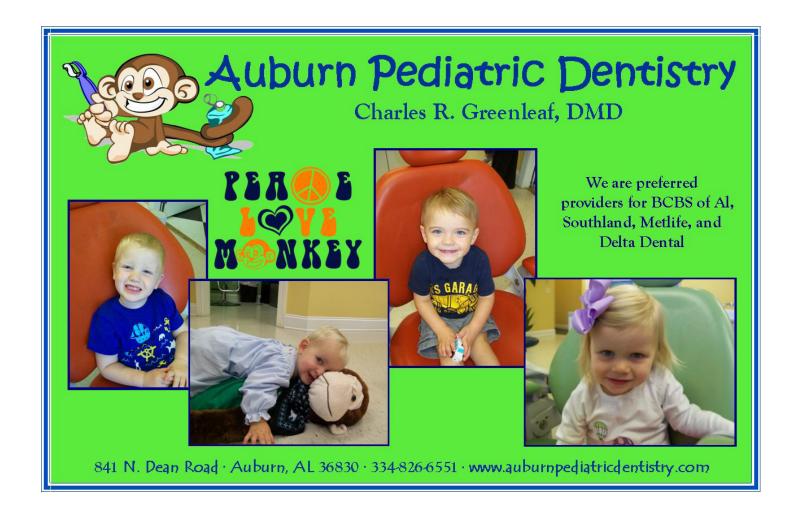




JUNE 26, 2014 from 5:00-7:00 PM 415 N. DEAN ROAD, AUBURN



AUBURNCHAMBER



BUSINESS briefs



CORLEE NAMED GIRL SCOUTS OF SOUTHERN ALABAMA BOARD PRESIDENT

Girl Scouts of Southern Alabama, a non-profit organization serving more than 6,000 girls ages 5-17 and 2,700 adult volunteers in 30 counties of southern Alabama, recently named Janie Corlee president of its board of directors.

Corlee is the president of Employment Resources in Opelika and was recently the Opelika Chamber of Commerce board chair. Janie has many civic involvements in the Auburn/Opelika area and has been involved with the Girl Scouts since 1996 as a board member. She will serve as president of the board of directors for one year.

Elizabeth M. Brent, Ph.D., chief executive officer of GSSA, looks forward to excellent leadership with Corlee as board president. "Janie comes with a long and rich history of involvement with Girl Scouts. She knows and understands how Girl Scouts can change and impact the girls," Brent said. "She also has a long history of leadership within the Auburn and Opelika communities," she added.

The mission of Girl Scouts of Southern Alabama is building girls of courage, confidence and character, who make the world a better place. GSSA looks forward to furthering the mission with the help of Corlee and the other members of the board.

TERRI MORRIS SCHAUB EARNS MILITARY RELOCATION PROFESSIONAL CERTIFICATION



Terri Morris
Schaub with First
Realty has earned
the nationally
recognized
Military Relocation
Professional (MRP)
Certification.
The National
Association of

REALTORS® confers the MRP certification to REALTORS® who want to help military personnel and veterans find housing solutions that best meet their needs and allow them to take full advantage of their military benefits. REALTORS® who earn this certification know how to work with active duty military buyers and sellers, as well as veterans.

"Home ownership is an important part of the fabric of America, and having a stable home environment is vital when men and women of the military are called away to serve their country. Working with a REALTOR® who understands specific needs and timetables related to military service will help make their transfers easier, faster and less stressful," said NAR President Gary Thomas, broker-owner of Evergreen Realty, in Villa Park, Calif. "The Military Relocation Professional certification will help REALTORS® hone their knowledge and skills for working with veterans and active duty military buyers and sellers to ensure that home ownership remains affordable and accessible to them."

The certification provides NAR's members with resources to accommodate current and former military service members at any stage of their military career, and is an approved elective for NAR's Accredited Buyers Representative

(ABR®) designation. To earn the MRP certification, REALTORS® are required to be in good standing with NAR; complete a one-day MRP certification core course; complete pre-class readings to learn military background information and better understand important acronyms and military culture; and complete two webinars. For more information about the MRP certification, visit http://www.militaryrelocationpro.org

AUBURN BUSINESS INCUBATOR NOW TAKING APPLICATIONS



The Auburn Research and Technology Foundation (ARTF), a university-affiliated, non-profit corporation is accepting client applications for its full-service, mixeduse business incubator located in the Auburn Research Park. The Auburn Business Incubator (ABI) is designed to help launch, nurture and accelerate the development of entrepreneurial companies by assisting with the expertise, networks and business services needed for them to become successful. For more information, or to apply, visit www.businessincubator.com or call Phil Dunlap at (334) 844-7462.

EAMC RECOGNIZED—FOR 7TH STRAIGHT YEAR—AS TOP 10% IN NATION FOR ORTHOPEDIC SURGERY EXCELLENCE BY HEALTHGRADES

Orthopedic care at East Alabama Medical Center is in the top 10% in the nation as measured by lowest risk-adjusted complications, according to a report from Healthgrades, the leading online resource that helps consumers search, compare and connect with physicians and hospitals. The report, American Hospital Quality Outcomes 2014: Healthgrades Report to the Nation, evaluates hospital performance at more than 4,500 hospitals nationwide for 31 of the most common inpatient procedures





and conditions from 2010 through 2012.

The report highlights the disparity in hospital performance for specific conditions and procedures and the impact that this variation may have on health outcomes. For example, from 2010-2012, if all hospitals as a group performed

similarly to hospitals receiving 5-stars as a group, approximately 234,252 lives could potentially have been saved and 157,418 complications could potentially have been avoided. A 5-star rating indicates that EAMC's clinical outcomes are better than expected when treating the condition or conducting the procedure being evaluated.

East Alabama Medical Center not only performs at a 5 star level – it outperforms other hospitals in the nation in this condition, and as a result has been recognized with the 2014 Healthgrades Orthopedic Surgery Excellence Award. EAMC has received this award each year since 2008, making it the only hospital in Alabama to be recognized for seven straight years.

"EAMC is proud to have received this level of national recognition" says Terry Andrus, CEO of East Alabama Medical Center. "It highlights the dedication and commitment of our physicians and employees to provide our patients with the highest quality of care. To be ranked so highly year after year shows that our physicians and staff work together on a daily basis to ensure that our patients come first. It is who we are as an organization."

Below is a complete list of all Healthgrades recognitions and awards received by EAMC in 2014:

• Recipient of the Healthgrades Outstanding Patient Experience Award™ for 3 Years in a Row (2012-2014)

- Only hospital in Alabama to be ranked among the Top 5% in the Nation for Outstanding Patient Experience for 3 Years in a Row (2012-2014)
- One of Healthgrades America's 100 Best Hospitals for Orthopedic Surgery[™] for 3 Years in a Row (2012-2014)
- Only hospital in Alabama to receive the Healthgrades Orthopedic Surgery Excellence Award[™] for 7 Years in a Row (2008-2014)
- Recipient of the Healthgrades Spine Surgery Excellence Award™ for 2 Years in a Row (2013-2014)
- Only hospital in Alabama ranked among the Top 10% in the Nation for Overall Orthopedic Services for 7 Years in a Row (2008-2014)
- Ranked among the Top 10% in the Nation for Spine Surgery for 2 Years in a Row (2013-2014)
- Five-Star Recipient for Hip Fracture Treatment for 7 Years in a Row (2008-2014)
- Five-Star Recipient for Spinal Fusion Surgery for 5 Years in a Row (2010-2014)

"As American policy-makers focus more intently on ways to lower healthcare costs and improve quality, patients are being asked to assume more responsibility for their healthcare decisions – from selection of their health plan to the associated network of physicians and hospitals," said Evan Marks, EVP, Strategy and Informatics, Healthgrades. "Since all hospitals do not perform equally in all procedures, patients can have confidence that by selecting physicians associated with a hospital with a 5-star rating, patients are more likely to experience better health outcomes, and reduce costs."

For its analysis, Healthgrades evaluated approximately 40 million Medicare-patient records for nearly 4,500 short-term acute care hospitals nationwide, assessing hospital performance relative to each of 31 common conditions and procedures. Healthgrades awards hospitals quality achievements for cohort-specific performance, specialty area performance, and overall clinical quality.

Individual procedure or condition cohorts are designated as 5 star (statistically better than expected), 3 star (statistically as expected) and 1 star (statistically worse than expected) categories. Detailed performance information, such as cohort-specific outcomes data and quality achievements for individual hospitals may be found at www.healthgrades.com/find-a-hospital.

Information on the American Hospital Quality Outcomes 2014: Healthgrades Report to the Nation, including the complete methodology, can be found at www.healthgrades.com/quality.

COLVIN & EVANS CONSTRUCTION COMPANY WELCOMES JOEY WEIMAR



Colvin & Evans
Construction
Company recently
welcomed Joey
Weimar as the
project manager
for the Auburn/
Opelika area. With
over seven years of
experience in area,

Joey has demonstrated a high level of professionalism in both executing projects and developing customer relationships. Joey will be responsible for new/custom home projects, home and commercial remodel projects and new commercial projects.

Colvin Evans Construction has been in the home renovation and construction business for over a decade. For more information, visit www.colvinevans.com.

BBVA Compass



Put our experience to work for you and your business.

Whether you need financial expertise for your business or your life — BBVA Compass has a team of banking and financial professionals with years of experience serving clients of all sizes. With local knowledge and customized financing solutions, we'll tailor our services around your needs, whether business or personal. All while making your life a little less complicated.

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Jenny Clary (Weichert Realtors -

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Rick Coffin (Weichert Realtors -

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Columbus Hospice of Alabama

Conner Brothers Construction Co., Inc.

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East Alabama Medical Center

East Alabama Orthopaedics & Sports Medicine

East Alabama Women's Council of Realtors

Ecological Insulation

Edward Jones Investments - Jay Greene

Ellis-Harper Advertising

Cathy Fincher (Weichert Realtors -

Porter Properties)

The Flower Store

4 Seasons Cleaners

4 Seasons Cleaners

Dr. Richard Freeman

Wendy Fuller (Weichert Realtors -

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Geordan Communities

Gloria Gittings (Weichert Realtors -

Porter Properties)

Goodwyn, Mills & Cawood, Inc.

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Growing Room Auburn

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Jean Hanson (First Realty)

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Karol Kirby (First Realty)

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Lee County Homebuilders Association

Lee County Literacy Coalition

Lee-Scott Academy

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J. Chris Martin DMD PC

Mary McQueen Whatley (First Realty)

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